

## **ELISABETTA ZACCARIA – CHIEF STRATEGY OFFICER & CHIEF OPERATING OFFICER**

Elisabetta Zaccaria is the Chief Strategy Officer and Chief Operating Officer of GLOBAL. Elisabetta reports to the CEO and is a member of the Executive Board.

Elisabetta is responsible for the creation, communication and execution of strategic initiatives as well as for the operational management of the Group. Elisabetta also provides leadership and oversight of the Corporate Affairs, Corporate Development, Legal, Human Resources, IT, Insurance and Communication Functions of the Group and of its Strategic Business Units (SBUs) in North America, United Kingdom, Middle East & Africa and Asia Pacific.

Elisabetta joined GLOBAL in 2003 as a legal consultant. In 2004, she became Head of Legal, and initiated and led the design of primary legal function with a worldwide role and remit. Later that year, she assumed the role of Group Head of Corporate Affairs. In this position, Elisabetta re-engineered the business from two stand alone companies into a consolidated group – Global Strategies Group – and achieved more efficient operational management with the set up of new companies in Washington DC and Dubai. In this role she also initiated and led the design of primary corporate affairs and human resources functions for the Group. In January 2006, Elisabetta was offered the role of Chief Strategy Officer and was invited to join the Executive Board of the Group. In January 2007 she was appointed to the role of Chief Operating Officer. Since 2006, Elisabetta, amongst other achievement led the formation, wind-down and M&A activity of various operating companies in US, Latin America, Africa and Asia Pacific; led various functional re-engineering projects; initiated various strategic HR projects (compensation framework, competency framework and team coaching programmes for senior leadership); introduced various internal communication projects (GLOBALNetwork, GLOBAL Quarterly) and initiated and designed the first Code of Conduct for the Group's operations in the field.

Before joining GLOBAL, Elisabetta started her career working for her family business in the extracting industry. She continued her career as an independent consultant, providing country analysis on Eastern Europe for various small start-up businesses.

Elisabetta holds a Bachelors and a Masters Degree in Law (University of Ferrara, Italy) as well as further specialisations in EU Law (University of Trier, Germany) and Private International Law (The Hague Academy of International law, Netherlands). She also holds a Masters of Arts in International Relations (Huron University, London).

Elisabetta is a keen linguist and is fluent in Italian, Croatian, Slovene, English, German and Spanish.